

## Empire Electronics honored for service

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Empire Electronics Inc. has been given an “Important Partner Award” by the Visteon Corp.

The Troy-based supplier of electrical assemblies and components was among 23 companies honored by Visteon for their performance and service in 2007, Empire officials said Monday.

Steven Doman, chief executive officer and one of the owner’s of privately held Empire, said the company’s inclusion in Visteon’s list of VIP suppliers grew out of a customer-centric philosophy and proactive approach to collaboration and innovation.



Edward Doman

“The Visteon VIP award reinforces our business strategy and the company’s overall direction. We strongly believe that our customers are our number one priority,” he said.

“We try to prove ourselves as early as possible in the business relationship. This strategy of taking a proactive approach with our customers is definitely the focal point in Empire Electronics receiving this important supplier award,” he added.



Steven Doman

Edward Doman, Empire's president and chief operating officer, said, "Instead of treating our customers in a traditional manner, we brought value-added and value-engineering solutions to Visteon, resulting in significant cost savings without sacrificing quality.

"We did a complete tear down of all their parts resulting in streamlining of components and reengineering of products at a much lower cost. We also proposed to set up distribution locations to further support their efforts with OEM customers," Edward said.

Patrick Bauer, Visteon senior director for material planning and logistics — indirect and central purchasing, said Empire has distinguished itself as an outstanding supplier.

Of the 23 companies earning VIP awards, eight are based in the Asia-Pacific region, six in Europe, five in North America and four in South America.

"Having a world-class supply base is critical to Visteon's ability to meet the technology, quality and cost needs of vehicle manufacturers around the world, and these 23 suppliers represent 'the best of the best,' " said Donald Stebbins, Visteon president and chief operating officer.